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Galorath Quarterly Estimate to Excellence

NEWSLETTER UPDATE

FALL ISSUE, 2011

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Did you know?

SEER-SEM 8.0.20 is officially released. Changes include:

- A new Project Assistant design
- Project WBS Enhancements, including:
 - Multi Delete
 - Drag and Drop
- Other features and enhancements

To see all the changes, [click here](#).

Having trouble with downloads and installation updates? Contact Galorath Support at support@galorath.com for a detailed installation/update guide.

System Level Costs (SLC) were first incorporated into SEER-H release 6.0. [Click here](#) to download a SEER Technical Note that describes this functionality.

Upcoming Events

New Training Workshops

We have new Public Workshops available to help you and others in your organization hone your and their SEER skills to get the most out of the SEER models. See below for the course schedule. [Register here](#) *Register by 10/14/11 and receive 10% off each registrant by using the promo code NEWS*

West Coast (Los Angeles Area)
<ul style="list-style-type: none"> ❖ SEER-SEM Core : 10/31 – 11/2 SEER-SEM Advanced : 11/3 ❖ SEER-H Core: 11/14 – 11/16 SEER-H Advanced: 11/17 – 11/18

Announcing our Next International Event in Eindhoven, The Netherlands:

This December, Galorath will be holding its first event outside the U.S. and U.K. We are very excited about exposing the capabilities of SEER products to a wider international audience. Presenters are already confirmed from international SEER user organizations, including:

- Logica
- Sogeti
- Ordina
- NATO
- Galorath Incorporated
- *More to follow*

Join us in Eindhoven at this customer focused event where you will have the opportunity to meet some of the Galorath management team, learn about SEER through expert commentary, shared customer experiences and, if you wish, take a tour of the Philips Stadium. [Register Here](#)

Dan on Estimating

Cosmic International Conference

Ordina will be presenting at the UKSMA/Cosmic event in the UK, about SEER IT. Learn more about the event on October 27/28 [here](#)

Software Estimation Clinic

Galorath and the David Consulting Group are joining forces for a live event in New York City on October 27th. Join Dan Galorath and Mike Harris (CEO, David Consulting Group) for a Software Estimation clinic. [Register Here](#)

We've Moved

Galorath has recently relocated within the Pacific Corporate Towers facility where we have been for over 15 years. Our new address is 222 N. Sepulveda Blvd, Ste 1700. Come and take a tour of our facilities while attending your next training workshop.

SHARE THIS EMAIL

Visit the [Dan Galorath on Estimating](#) must-read blog with something for everyone. Recent posts include:

❖ ***Measurement and Providing Value to the Business ISMA Keynote 2011***

The real point is that IT and measurement personnel have the information, knowledge and skill set to provide value to the business, far beyond the costs they generate. But the information needs to be communicated in terms leaders can understand rather than in the techie language we all tend to think and speak ...

❖ ***The Planning Fallacy Revisited***

This causes no end to issues in all kinds of systems: software, hardware, IT, manufacturing, student homework, you name it. One study did find that if people optimistically estimated the effort for a task and that task could be done in a single session, that productivity could increase.

Register for our Upcoming Webinars

New events have just been added. On October 12, Dan Galorath will be joined by Bill Curtis, SVP & Chief Scientist, CAST Software for a riveting discussion. They will share their decades of experience in software development and discuss how accurate, robust estimates along side detailed analysis and measurement deliver immediate and measurable business value.

The Future of Software Analysis and Measurement: Expert Panel - [Register Here](#)

To look at our other web events, please look at our [Calendar](#) or view our [Library](#) for our recorded series

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