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Galorath Quarterly Estimate to Excellence

NEWSLETTER UPDATE

WINTER ISSUE, 2012

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Did you know?

SEER for Software has been updated to version 8.0.23. The Project Assistant has been enhanced to include:
New Navigation Bar
Current Estimate Box
Estimate Chart

Global updates include:
Multi Delete
Drag & Drop
Rollup Risk Analysis and Many More

To see all the changes, [email](#) us for the complete release notes.

SEER for Hardware has been updated to version 7.1.77

Lend Us Your Data!

SEER for Software is recognized as the best-in-class estimation model, thanks in large part to its extensive library of industry project data. This data is the knowledge that informs your estimates and we are always collecting new data to improve upon the Knowledge Bases.

Provide us with your software project histories (size, effort, duration, etc.) and we will give you back a complete analysis, plus your data in the SEER Historical Database (SEER-HD) format usable by several advanced features and custom calibrations. We can accommodate any level of confidentiality you require. Read more about the offer [here](#).

Our 2012 Training Schedule

West Coast (Los Angeles Area)	East Coast (Washington D.C. Area)
SEER-SEM Core 6/4-6/6 10/29-10/31	SEER-SEM Core 4/23-4/25 9/10-9/12
SEER-SEM Advanced 6/7 11/1	SEER-SEM Advanced 4/26 9/13
SEER-H Core 3/5-3/7 6/25-6/27 10/15-10/17	SEER-H Core 4/16 – 4/18
SEER-H Advanced 3/8-3/9 6/28-6/29	SEER-H Advanced 4/19 – 4/20

with:

Scenario Updates

Custom Categories

New Knowledge Bases

To see all the changes, [email](#)

us for the complete release

notes.

SEER for IT version 2.0.23 is officially released.

Enhancements include:

3 New Input Reports

Drag & Drop In The WBS

Gantt Chart Updates

and Many More

To see all the changes, [email](#)

us for the complete release

notes.

Upcoming Events

Space Systems Cost Analysis Group (SSCAG), 2/7-2/8

Galorath will host the meeting here at our corporate headquarters in El Segundo.

[Learn more here.](#)

NASA Project Management Challenge Conference, 2/22-2/23

Dan Galorath, CEO of Galorath Incorporated, will be presenting the paper *Estimation, Planning & Control Processes Can Make the Difference Between Project Success and Failure.*

Find out more about the conference [here](#).

ISPA/SCEA Joint International Conference & Training Workshop

10/18-10/19	
SEER-IT Core	
3/19-3/21	
10/22-10/24	

[Register here](#)

Dan on Estimating

Visit the [Dan Galorath on Estimating](#) must-read blog with something for everyone. Recent posts include:

❖ ***New SEER Labor Rate Calculator: A Leap Forward in “Should Cost” & “Will Cost”***

This is a great step forward in the “should cost” and will cost for product manufacturing. Buying organizations can describe the problem and ascertain a fair labor rate based upon the region, country, machine, etc. Mixed currencies are supported as well.

❖ ***2012 Defense Strategic Guidance Summary***

The following is a summary by Galorath’s Chris Hutchings of the briefing on January 6, 2012 by Mr. Frank Kendall (Undersecretary of Defense for Acquisition, Technology, and Logistics) regarding the Strategic Guidance given by the President, the Chairman of the Joint Chiefs of Staff (Gen. Dempsey) and the Defense Secretary (Mr. Panetta).

Register for our Upcoming Webinars

Data Driven Estimating & Practical Applications for Historical Data within SEER-SEM 2/14/12 at 8:30am PST

Having data alone to forecast future costs and

5/14-5/17

Once every four years this conference is held in a non-U.S location, with the 2012 conference venue being in Brussels, Belgium. Come visit us in the exhibition area to discuss your experiences with SEER, learn about SEER for your project estimation requirements or to hear Dan Galorath, CEO of Galorath Incorporated, speak at the conference. Find out more about the conference [here](#).

FAQ

How do I import SEER-SEM data into SEER-HD? [Answer here](#).

How do I create custom templates for SEER integration to Microsoft Project? [Answer here](#).

Need help with the download and install process? Contact Galorath support at support@galorath.com and ask for a detailed install guide.

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schedules does not automatically improve your estimation process. The reality is that there are many ways in which data may actually be used, and it takes some thought into just how you might exploit the information . [Register Here](#)

To look at our other web events, please look at our [Calendar](#) or view our [Library](#) for our recorded series:

Our most recent addition to the library is the recording of the popular:

The Future of Software Analysis and Measurement: Expert Panel - [Watch Here](#)

A Smashing Success

Fresh off the heels of the Galorath International conference in Eindhoven, Netherlands, we would first like to thank all of the terrific presenters, our co-sponsor Ordina and all the attendees. "It was by far and away our best conference to date. The attendance, the presentations were fantastic and the venue was amazing." says Dan Galorath.

If you would like to view the presentation slides, visit our [corporate library](#). Or, if you would like to receive updates about our next US or international conference, [let us know](#).

Galorath and Reifer Consulting working together:

We are excited to announce a new addition to the services Galorath has to offer. Dan Galorath (CEO and President of Galorath Incorporated) and Don Reifer (President of Reifer Consultants) have combined their collective seventy years of software development experience to offer *Independent Risk Assessments*. Learn more [here](#).



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